

PROGRAM PROPOSAL GUIDE

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WELCOME HEY THERE, EDUCATOR!

We're here to make your life easier. Whether you teach STEM, technology, or science we've got you covered. We can help you get the approval you need to bring the turnkey Little Legends™ program to your school!

In this packet you'll find emails and talking points you can use with an administrator or program director when discussing bringing the Little Legends program to your students. You'll find overviews and presentations they can share at the district level if needed, and even printable letters and FAQ's for follow-up conversations.

If you ever have any questions, don't hesitate to reach out. We know you don't have much time to talk in person, but please call if you need us, or feel free to email, text, or message us. You've got this and we've got you!

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KELLEY O'NEILL

Vice President, Sales Drone Legends

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CLICK HERE TO BOOK A MEETING



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01 HOW TO USE THIS GUIDE

- This guide is meant to be a helpful and customizable resource whether you're just starting to consider working with Drone Legends or you're already in active discussions.
- While this guide is personalized for our Little Legends[™] program (Grades K-3), we also have guides for all of our programs should you or a colleague be interested in others - just ask!
- You know your students and their needs better than anyone so we made the guide customizable. Take what you need and leave what you don't!
- We've found the first helpful tip is to get a few talking points under your belt for the 2 seconds you might get with an admin while passing in the hall so let's get talking!



02 HALLWAY TALKING POINTS

WHAT IS DRONE LEGENDS?

Drone Legends is an integrated suite of K-12 STEM programs that use drones to make learning interactive and engaging. Their hands-on activities help students build skills in coding, problem-solving, and teamwork, all while tackling real-world challenges. It's an easy-to-implement way for teachers to bring exciting STEM lessons into the classroom.

WHAT IS LITTLE LEGENDS"?

Little Legends is one of Drone Legends' programs designed for K-3rd graders. Rooted in state and national academic standards Little Legends introduces foundational STEM concepts by weaving science, math, and literacy into engaging, picture book stories. Through a series of captivating narratives, young learners join Mateo, Nova, Kannon, Ember, and Gimbal the artificiallyintelligent drone on five themed journeys that inspire creativity, teamwork, and critical thinking. The hands-on curriculum includes unplugged coding activities, physical play, and math games, making it an ideal fit for classroom learning and after-school enrichment. With Little Legends, teachers can easily deliver meaningful, story-based STEM education that's both fun and impactful.



03 CUSTOMIZABLE PROPOSAL EMAIL/LETTER

Subject: Request for Approval to Implement Drone Legends' Little Legends™ Program

Dear [Recipient's Name],

I'm writing to request your approval to introduce an exciting and innovative program in our school/program— <u>Drone Legends</u>' Little Legends, a hands-on, story-driven STEM curriculum designed for grades K-3.

Little Legends is a STEM enrichment curriculum that combines foundational STEM concepts with socialemotional learning, literacy, and creative thinking. This engaging program follows the adventures of Mateo, Nova, Kannon, Ember, and Gimbal, their Al drone, as they tackle real-world challenges on their way to becoming "Little Legends." Through these adventures, young learners engage in hands-on activities, unplugged coding, physical play, and interactive math games that build critical STEM-related skills in a fun, accessible way.

Created by teachers for teachers, Little Legends aligns with national and state standards, making it an ideal complement to our current educational goals. The program is the latest addition to Drone Legends' popular line of STEM education programs. Like all Drone Legends' Turnkey Curriculum Systems, Little Legends includes everything needed for successful implementation, including lesson plans, assessments, professional development, and ongoing support for teachers.

I believe this program would be a valuable addition to our offerings for young students, providing a unique opportunity for hands-on, story-based learning that nurtures critical thinking, collaboration, and problem-solving skills. Little Legends has already been successfully implemented in numerous classrooms, empowering teachers to deliver high-quality STEM education to our youngest learners.

I would love to discuss this opportunity further and provide any additional information you might need. Please let me know when you might be available to discuss at your convenience.

Thank you,

[Your Name] [Your Position] [Your School/Program] [Your Contact Information]



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CUSTOMIZABLE OVERVIEW PRESENTATION

- Sometimes, you might need a presentation to either present in person or send along to others when introducing and/or explaining Little Legends.
- That's why we've made a customizable Canva presentation that provides an overview of Drone Legends and what the Little Legends[™] program offers students and teachers.
- Here's how to access and use it:
 - Access the Shared Canva File
 - Click on the shared Canva link provided below. This will open the Canva file in your web browser.
 - Create a Copy of the Design
 - Once the design opens, look at the top right corner of the screen.
 - Click on the "File" menu (located in the top left), then select "Make a copy."
 - This will save a copy of the template to your own Canva account. If you don't have an account, you will need to sign up for a free account to proceed.
 - Personalize the Design
 - Now that you have your own copy of the design, you can edit it with your personal content to make it yours!

About Drone Legends

GET THE PRESENTATION HERE

05 FAQ'S

How much does Little Legends™ Cost?

- Little Legends \$2,999
 - Serves between 16-20 children.
 - Includes the "Welcome to Legendale" starter set as well as expansion pack "Legendale Farm".
 - Comes with (1) Tello Drone.
- For a full list of materials included, see <u>here</u>

How can you pay for Little Legends?

You can pay by purchase order, check, ACH transfer, or credit card.

How can I get funding for Little Legends?

If your school or organization doesn't already have a budget for this curriculum, we recommend applying for grants. Don't worry, once you have one in mind, we are here to help with our free Grant Writer Service tool. Check it out <u>here</u>.

How many schools use Drone Legends programs?

We are in over 600 schools nationwide.

Will educators or students be flying the drone?

Educators will be trained to fly the micro drone as a part of the Little Legends curriculum. This allows students to experience the magic of drones in action. This combined with the drone-themed stories introduces our youngest learners to drone flight dynamics and real-world applications.

Our STEM Fundamentals program (for grades 4-8) is a logical progression for students to apply what they've learned in Little Legends through 10 hands-on, real-world drone missions.

Is Little Legends aligned to academic standards?

Yes! Unlike other programs, Drone Legends doesn't just align to standards—we build our programs on them as a foundation. These standards include International Society for Technology in Education (ISTE), Next Generation Science Standards (NGSS), Computer Science Teachers Association (CSTA), Common Core ELA and Math, and Social and Emotional Learning standards. Little Legends also aligns with many state standards. This ensures that while students are having fun, they're also gaining essential skills for future education and careers. Educators can trust that every lesson is purposeful, effective, and grounded in these standards from the start. Need it mapped to your state standards? Just ask!

continued on the following page...



05 FAQ'S CONTINUED

Do I have to have experience with drones?

No! Our programs are made for educators of all backgrounds - no drone or tech experience required. We give you all of the tools and resources needed to feel confident and get started quickly!

Do I have to make my own lesson plans?

No! We believe you should be spending your time <u>teaching</u>, which is why we created our Turnkey Curriculum Systems[™]. All Drone Legends programs include comprehensive educator lesson plans, student resources, and unlimited professional development.

Do you provide training and/or professional development?

Yes! All Drone Legends programs included access to unlimited professional development. Our sessions are conducted live via Zoom by our expert teachers and technology personnel. Interested in personalized on-site workshop for your teams? We can do that, too!

Do I need a lot of physical space to run the program?

No! We've built the program specifically with classroom sizes in mind.

How long will it take to get set up?

In most cases you can be up and running within two weeks from receipt of a purchase order or payment!

What if I have more questions?

We love questions and answering them even more! That's why we've assigned you your own Educational Consultant, Kelley O'Neill who is standing by, ready to help!

Simply email her at: <u>kelley.oneill@dronelegends.com</u> or call/text 267-885-4890.



06 TESTIMONIALS FROM OUR LEGEND MAKERS!

Legend Makers is a supportive community and resource hub designed exclusively for Drone Legends educators and program leaders like you! The program provides our community members with peer-to-peer engagement opportunities, plus educational resources and support to help make your job easier. We even created a <u>podcast</u> just for you! Hear what our Legend Makers think of Drone Legends:



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07 HELPFUL LINKS

Request a Quote

Click here request a quote or email quotes@dronelegends.com

Download the Curriculum Guide Click <u>here</u> to download the Little Legends™ curriculum guide

Get Grant Writing Help Click <u>here</u> to sign up for our FREE grant writing service

Watch an Overview Video Click <u>here</u> to watch an overview of the Little Legends Program

Download a Sample Lesson Plan Click <u>here</u> to download a sample of our lesson plans

Download a Sample Student Activity Click <u>here</u> to download a sample of our student activities

Learn More About All of Drone Legends' Programs

Click the links below to learn more about Drone Legends' comprehensive programs for grades K-12.



08 NEXT STEPS

READY TO TALK NEXT STEPS?

Get in touch with your Educational Consultant.



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BE LEGENDARY!

